personal note: they say to do what you love, I don’t love medical equipment, but what does make me happy, is helping people, doing nice things for people, this company allows me the opportunity to do those things, my thoughts when I was first starting the company was “let’s focus on working as hard as we can for our patients, provide the best service we can, putting that in front of worrying if we were going to make money doing something for a patient or referral source, and things will work out” that was 13 years ago

1. Website patient/medical professional tools scottmedicalequipment.com

**Patient’s**

* Fitting CPAP mask properly
* Cleaning CPAP mask tips
* Using home oxygen
* Benefits of CPAP therapy
* Benefits of using home oxygen
* Ask us? Tab

Medical Professionals

* Guidelines/qualifying patients for ordering oxygen, and CPAP’S
* Qualifying patients for;

Wheelchairs, hospital beds, low air-loss mattresses, walkers

Will be expanding on this outline, just looking to get you something to start with

Will be taking better pics of our lobby and storefront, just sending these over to get the ball rolling